



Supplier Q & A Template

RFX Number: 42900-DED000002025COMX	RFX Title: GDEcD International Representation In Colombia and Mexico
Requesting State Entity: Georgia Department of Economic Development	Date: 11/27/2024
Issuing Officer: Melisa Wilson	RFX Initially Posted to Internet: 11/01/2024
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The purpose of this document is to provide answers to supplier questions. Please see Questions and Answers included herein.

Note: This document is intended for informational purposes only. Any changes to the RFX must occur through a published addendum (or through publication of a new version of the RFX in Team Georgia Marketplace™). If multiple Q & A documents are posted, the most recent Q & A shall govern in the event of a conflict.

QUESTIONS AND ANSWERS

#	Questions	Referenced RFX Section	Answers
1.	What specific concerns does Georgia have on the topic of potential export-related conflicts of interest regarding any export-focused contracts we may currently hold with states listed in the Contract's Non-Compete provision? For example, industries, commodities, value-added product/service exporter companies that are direct competitors of companies in other states we work with. So that we may address concerns concretely in our proposal.	Citing Appendix D. Contract Item 23. Non-Compete Provision and Page 9, Technical Qualifications (Mandatory Scored), Company Background, Item 3. Details that may / appear to be a conflict of interest.	Appendix D. Contract Item 23 has been revised, please see posted Addendum #1
2.	Is an automotive insurance policy mandatory provided that our company owns no vehicles, and in the performance of our routine and extraordinary work, transportation	Citing Appendix D. Items 15.N. Business Auto Policy and 15.O. Commercial	Please note all contract exceptions on Appendix E: Contract Exceptions. All exceptions will be considered and resolved before an awarded is made.



#	Questions	Referenced RFX Section	Answers
	required by our personnel and clients is via hired driver, ride share or public transportation.	Umbrella Policy.	
3.	Is GDEcD requesting two samples total of recent work as described, or two samples of market research reports, and two samples of agent/distributor searches or other work?	Citing Page 9, Technical Qualifications (Mandatory Scored), Trade Promotion Experience Item 6, Recent Samples.	Offerors shall submit recent (within the past two years) samples of two (2) market research reports and two (2) agent/distributor searches or similar activities, along with copies of the initial requests for the information provided.
4.	For results and activity reporting, where suitable with respect to the nature of activities, is the contractor permitted access to enter results directly into GDEcD's Salesforce or other CRM?	Citing Appendix D. Item 6 and Pages 6-7 Performance Measures.	No, the contractor is not permitted access to enter results directly into GDEcD's Salesforce or CRM. Only GDEcD Atlanta staff can enter results directly into Salesforce or other CRM.
5.	Have Governor Kemp's office or other State VIPs expressed desire or intent to visit Mexico or Colombia within calendar year 2025?	Citing Page 7, Mandatory Responsibilities High-Level business missions (last bullet point on page).	There are no anticipated travel initiatives to Mexico or Colombia in 2025 on behalf of the Governor or other state VIPs at this time.
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